



BCV Asset Management Inc.

The Dividend Growth Story

December 2019



BCV Asset Management Inc.

The Dividend Growth Story- Canadian Equity Model Portfolio December 2019

Dividend Changes in Most Recent Twelve Months:

Increases: 21
Unchanged: 0
Decreases: 0

Portfolio Characteristics (As of December 31st 2019):

Dividend Yield: 3.82%

Dividend Growth Rate:
One Year: +9.8%
Five Years: +9.8%

The BCV Asset Management Canadian Equity Model Portfolio consisted of twenty-one companies at the end of December 2019. In the twelve months ending December 31st 2019, all twenty-one companies increased their dividend.

The Canadian Equity Model Portfolio was unchanged during the fourth quarter of 2019.

Three companies paid an increased dividend in the fourth quarter of 2019, continuing their trend of year-over-year increases. These companies were Canadian Imperial Bank of Commerce, Royal Bank of Canada and Sun Life Financial Inc. One other company has announced a dividend increase that will be paid starting in the first quarter of 2020. This company is National Bank of Canada.

A full outline of the five year dividend history of the companies in the BCV Asset Management Canadian Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending December 31 st						Growth Rate	
	2019	2018	2017	2016	2015	2014	1 Year	5 Year
Algonquin Power & Utilities Corporation (AQN) ⁴	0.5384	0.4894	0.4554	0.4044	0.3676	0.3425	10.0%	9.5%
Bank of Montreal (BMO)	4.0600	3.7800	3.5600	3.4000	3.2400	3.0800	7.4%	5.7%
Bank of Nova Scotia (BNS)	3.5400	3.3400	3.1000	2.9200	2.7600	2.6000	6.0%	6.4%
Brookfield Asset Management Inc. (BAM.A) ^{1,2,4}	0.6400	0.6000	0.5600	0.4333	0.3533	0.4533	6.7%	7.1%
Brookfield Property Partners LP (BPY.UN) ⁴	1.3200	1.2600	1.1800	1.1200	1.0600	1.0000	4.8%	5.7%
Canadian Imperial Bank of Commerce (CM)	5.6000	5.3200	5.0800	4.7500	4.3000	3.9400	5.3%	7.3%
Canadian National Railway Company (CNR)	2.1500	1.8200	1.6500	1.5000	1.2500	1.0000	18.1%	16.5%
Canadian Natural Resources Ltd. (CNQ) ³	1.4600	1.2800	1.0750	0.9200	0.9150	0.8750	14.1%	10.8%
Canadian Western Bank (CWB)	1.1000	1.0200	0.9400	0.9200	0.8800	0.8000	7.8%	6.6%
Enbridge Inc. (ENB)	2.9520	2.6840	2.4130	2.1200	1.8600	1.4000	10.0%	16.1%
Intact Financial Corporation (IFC)	3.0400	2.8000	2.5600	2.3200	2.1200	1.9200	8.6%	9.6%
Manulife Financial Corporation (MFC)	1.0000	0.9100	0.8200	0.7400	0.6650	0.5700	9.9%	11.9%
National Bank of Canada (NA)	2.6600	2.4400	2.2800	2.1800	2.0400	1.8800	9.0%	7.2%
OpenText Corporation (OTEX) ⁴	0.6756	0.5874	0.5110	0.4450	0.3863	0.3338	15.0%	15.1%
Power Financial Corporation (PWF)	1.7995	1.7115	1.6300	1.5500	1.4675	1.4000	5.1%	5.1%
Royal Bank of Canada (RY)	4.0700	3.7700	3.4800	3.2400	3.0800	2.8400	8.0%	7.5%
Stantec Inc. (STN)	0.5725	0.5375	0.4875	0.4425	0.4075	0.3600	6.5%	9.7%
Sun Life Financial Inc. (SLF)	2.1000	1.9050	1.7450	1.6200	1.5100	1.4400	10.2%	7.8%
Suncor Energy Inc. (SU)	1.6800	1.4400	1.2800	1.1600	1.1400	1.0200	16.7%	10.5%
Toronto-Dominion Bank (TD)	2.8900	2.6100	2.3500	2.1600	2.0000	1.8400	10.7%	9.5%
TransCanada Corporation (TRP)	2.9400	2.6950	2.4400	2.2150	2.0400	1.9000	9.1%	9.1%

1 Cash dividends only. Company has also distributed shares of Brookfield Business Partners LP in 2016, and Trisura Group Ltd. in 2017.

2 Company changed dividend payment dates in 2014, creating one dividend that covered a four month period. This represents an additional payment of 0.0333 USD in the 2014 period.

3 Cash dividends only. Company has also distributed shares of PrairieSky Royalty Ltd. in 2016.

4 Dividend paid in USD.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividend Increases

First Quarter 2019:

Bank of Montreal: 100 cents (96 cents)
Brookfield Asset Management Inc.: 16 cents (15 cents) *
Brookfield Property Partners LP: 33 cents (31.5 cents) *
Canadian National Railway Company: 53.75 cents (45.5 cents)
Canadian Western Bank: 27 cents (26 cents)
Enbridge Inc.: 73.8 cents (67.1 cents)
Intact Financial Corporation: 76 cents (70 cents)
National Bank of Canada: 65 cents (62 cents)
Suncor Energy Inc.: 42 cents (36 cents)

Second Quarter 2019:

Bank of Nova Scotia: 87 cents (85 cents)
Canadian Imperial Bank of Commerce: 140 cents (136 cents)
Canadian Natural Resources Ltd.: 37.5 cents (33.5 cents)
OpenText Corporation: 17.46 cents (15.18 cents) *
Power Financial Corporation: 45.55 cents (43.3 cents)
Royal Bank of Canada: 102 cents (98 cents)
Sun Life Financial Inc.: 52.5 cents (50 cents)
Stantec Inc.: 14.5 cents (13.75 cents)
Toronto-Dominion Bank: 74 cents (67 cents)
TransCanada Corporation: 75 cents (69 cents)

Third Quarter 2019:

Algonquin Power & Utilities Corporation: 14.10 cents (12.82 cents)*
Bank of Montreal: 103 cents (100 cents)
Canadian Western Bank: 28 cents (27 cents)
National Bank of Canada: 68 cents (65 cents)

Fourth Quarter 2019:

Canadian Imperial Bank of Commerce: 144 cents (140 cents)
Royal Bank of Canada: 105 cents (102 cents)
Sun Life Financial Inc.: 55 cents (52.5 cents)

First Quarter 2020 (Pending):

National Bank of Canada: 71 cents (68 cents)

* Dividend paid in USD.



BCV Asset Management Inc.

The Dividend Growth Story- United States Equity Model Portfolio December 2019

Dividend Changes in Most Recent Twelve Months:

Increases: 18
Unchanged: 2
Decreases: 0

Portfolio Characteristics (As of December 31st 2019):

Dividend Yield: 2.02%

Dividend Growth Rate:
One Year: +10.0%
Five Years: +10.9%

The BCV Asset Management United States Equity Model Portfolio consisted of twenty companies at the end of December 2019. In the twelve months ending December 31st 2019, eighteen companies increased their dividend and two companies maintained their dividend at the same level.

The United States Equity Model Portfolio was unchanged during the fourth quarter of 2019.

Five companies paid an increased dividend in the third quarter of 2019, continuing their trend of year-over-year increases. These companies were Becton Dickinson & Company, Honeywell International Inc., JPMorgan Chase & Company, Microsoft Corporation, and U.S. Bancorp. No companies have yet announced a dividend increase that will be paid starting in the first quarter of 2020.

CVS Health Corporation has not had a recent dividend increase. The company has elected to hold dividends at current levels until balance sheet leverage, which has increased because of the recent acquisition of Aetna Inc., is reduced. Johnson Controls Inc. has also not had a recent dividend increase. The company has instead focused on growing its business efficiency and facilities management business lines and on divesting non-core operations.

A full outline of the five year dividend history of the companies in the BCV Asset Management United States Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending December 31 st						Growth Rate	
	2019	2018	2017	2016	2015	2014	1 Year	5 Year
Analog Devices Inc. (ADI)	2.1600	1.9200	1.8000	1.6800	1.6000	1.4800	12.5%	7.9%
Apple Inc. (AAPL)	3.0400	2.8200	2.4600	2.2300	2.0300	1.8457	7.8%	10.5%
AT&T Inc. (T)	2.0400	2.0000	1.9600	1.9200	1.8800	1.8400	2.0%	2.1%
Bank of America Corporation (BAC)	0.6600	0.5400	0.3900	0.2500	0.2000	0.1200	22.2%	40.6%
Becton Dickinson & Company (BDX)	3.1000	3.0200	2.9400	2.7100	2.4600	2.2350	2.6%	6.8%
CVS Health Corporation (CVS)	2.0000	2.0000	2.0000	1.7000	1.4000	1.1000	0.0%	12.7%
FedEx Corporation (FDX)	2.6000	2.3000	1.8000	1.3000	0.9000	0.7000	13.0%	30.0%
General Dynamics Corporation (GD)	3.9900	3.6300	3.2800	2.9700	2.6900	2.4200	9.9%	10.5%
Home Depot Inc. (HD)	5.4400	4.1200	3.5600	2.7600	2.3600	1.8800	32.0%	23.7%
Honeywell International Inc. (HON) ¹	3.3600	3.0550	2.7400	2.4500	2.1475	1.8675	10.0%	12.5%
International Business Machines Corporation (IBM)	6.4300	6.2100	5.9000	5.5000	5.0000	4.2500	3.5%	8.6%
Johnson & Johnson (JNJ)	3.7500	3.5400	3.3200	3.1500	2.9500	2.7600	5.9%	6.3%
Johnson Controls International plc (JCI) ²	1.0400	1.0400	1.0000	0.8848	0.8325	0.7330	0.0%	7.2%
JPMorgan Chase & Company (JPM)	3.3000	2.4800	2.0400	1.8400	1.6800	1.5600	33.1%	16.2%
Medtronic Inc. (MDT)	2.0800	1.9200	1.7800	1.6200	1.3700	1.1700	8.3%	12.2%
Microsoft Corporation (MSFT)	1.8900	1.7200	1.5900	1.4700	1.2900	1.1500	9.9%	10.4%
U.S. Bancorp (USB)	1.5300	1.2700	1.1400	1.0450	1.0000	0.9500	20.5%	10.0%
United Technologies Corporation (UTX)	2.9400	2.8350	2.7200	2.6200	2.5600	2.3600	3.7%	4.5%
UnitedHealth Group Inc. (UNH)	4.1400	3.4500	2.8750	2.3750	1.8750	1.4050	20.0%	24.1%
Wells Fargo & Company (WFC)	1.8400	1.6000	1.5300	1.5100	1.4500	1.3000	15.0%	7.2%

1. Cash dividends only. Company has also distributed shares of AdvanSix Inc. in 2016 and shares of Garrett Motion Inc. and Resideo Technologies Inc. in 2018.

2. Cash dividends only. Company has also distributed shares of Adient plc in 2016.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividend Increases

First Quarter 2019:

Analog Devices Inc.: 54 cents (48 cents)
AT&T Inc.: 51 cents (50 cents)
Home Depot Inc.: 136 cents (103 cents)
Wells Fargo & Company: 45 cents (43 cents)

Second Quarter 2019:

Apple Inc.: 77 cents (73 cents)
General Dynamics Corporation: 102 cents (93 cents)
International Business Machines Corporation: 162 cents (157 cents)
Johnson & Johnson: 95 cents (90 cents)
UnitedHealth Group Inc.: 108 cents (90 cents)

Third Quarter 2019:

Bank of America Corporation: 15 cents (12 cents)
U.S. Bancorp: 37 cents (30 cents)
Wells Fargo & Company: 43 cents (39 cents)

Fourth Quarter 2019:

Becton Dickinson & Company: 79 cents (77 cents)
Honeywell International Inc.: 90 cents (82 cents)
JPMorgan Chase & Company: 90 cents (80 cents)
Microsoft Corporation: 51 cents (46 cents)
U.S. Bancorp: 42 cents (37 cents)

First Quarter 2020 (Pending):

None Announced



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