



BCV Asset Management Inc.

The Dividend Growth Story

June 2018



BCV Asset Management Inc.

The Dividend Growth Story- Canadian Equity Model Portfolio June 2018

Dividend Changes in Most Recent Twelve Months:

Increases: 23
Unchanged: 2
Decreases: 0

Portfolio Characteristics (As of June 30th 2018):

Dividend Yield: 3.61%

Dividend Growth Rate:
One Year: +8.4%
Five Years: +10.1%

The BCV Asset Management Canadian Equity Model Portfolio consisted of twenty-five companies at the end of June 2018. In the twelve months ending June 30th 2018, twenty-three companies increased their dividend and two companies maintained their dividend at the same level.

The Canadian Equity Model Portfolio changed during the second quarter of 2018 by the removal of the position in Magna International Inc. and increases to existing positions in Algonquin Power & Utilities Corporation and Enbridge Inc.

Ten companies paid an increased dividend in the second quarter of 2018, continuing their trend of year-over-year increases. These companies were BCE Inc., Bank of Nova Scotia, Canadian Imperial Bank of Commerce, Canadian Natural Resources Ltd., Power Financial Corporation, Royal Bank of Canada, Stantec Inc., Sun Life Financial Inc., Toronto-Dominion Bank and TransCanada Corporation. Three other companies have announced a dividend increase that will be paid starting in the third quarter of 2018. These companies are Algonquin Power & Utilities Corporation, National Bank of Canada and TELUS Corporation.

Rogers Communications Inc. and ShawCor Ltd. have not had a recent dividend increase. Both companies have maintained the level of their dividend as they work to reduce their balance sheet leverage.

A full outline of the five year dividend history of the companies in the BCV Asset Management Canadian Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending June 30 th						Growth Rate	
	2018	2017	2016	2015	2014	2013	1 Year	5 Year
Algonquin Power & Utilities Corporation (AQN) ⁴	0.6065	0.5684	0.4976	0.3890	0.3400	0.3025	6.7%	14.9%
Bank of Montreal (BMO)	3.6600	3.4800	3.3200	3.1600	3.0000	2.8800	5.2%	4.9%
Bank of Nova Scotia (BNS)	3.1600	2.9600	2.8000	2.6400	2.4800	2.2900	6.8%	6.7%
BCE Inc. (BCE)	2.9075	2.7650	2.6325	2.5025	2.3650	2.2600	5.2%	5.2%
Brookfield Asset Management Inc. (BAM.A) ^{1,2,4}	0.7331	0.7014	0.4880	0.4955	0.4563	0.3716	4.5%	14.6%
Brookfield Property Partners LP (BPY.UN) ⁴	1.5636	1.5272	1.4791	1.2185	1.0171	0.1288	2.4%	N/A
Canadian Imperial Bank of Commerce (CM)	5.2000	4.9300	4.5400	4.0900	3.8600	3.7200	5.5%	6.9%
Canadian National Railway Company (CNR)	1.7350	1.5750	1.3750	1.1250	0.9300	0.8050	10.2%	16.6%
Canadian Natural Resources Ltd. (CNQ) ³	1.1600	0.9850	0.9200	0.9050	0.6750	0.4400	17.8%	21.4%
Canadian Western Bank (CWB)	0.9800	0.9200	0.9100	0.8400	0.7600	0.6800	6.5%	7.6%
Enbridge Inc. (ENB)	2.5620	2.2530	1.9900	1.6300	1.3300	1.1950	13.7%	16.5%
Intact Financial Corporation (IFC)	2.6800	2.4400	2.2200	2.0200	1.8400	1.6800	9.8%	9.8%
Manulife Financial Corporation (MFC)	0.8500	0.7800	0.7100	0.6350	0.5200	0.5200	9.0%	10.3%
National Bank of Canada (NA)	2.3600	2.2200	2.1200	1.9600	1.7900	1.6200	6.3%	7.8%
Power Financial Corporation (PWF)	1.6705	1.5900	1.5100	1.4225	1.4000	1.4000	5.1%	3.6%
Rogers Communications Inc. (RCI.B)	1.9200	1.9200	1.9200	1.8525	1.7625	1.6200	0.0%	3.5%
Royal Bank of Canada (RY)	3.6300	3.3400	3.1600	2.9800	2.6800	2.4000	8.7%	8.6%
Saputo Inc. (SAP)	0.6400	0.6000	0.5400	0.5200	0.4600	0.4200	6.7%	8.8%
ShawCor Ltd. (SCL)	0.6000	0.6000	0.6000	0.6000	0.5250	1.4250	0.0%	-15.9%
Stantec Inc. (STN)	0.5125	0.4625	0.4275	0.3825	0.3400	0.3075	10.8%	10.8%
Sun Life Financial Inc. (SLF)	1.8200	1.6800	1.5650	1.4600	1.4400	1.4400	8.3%	4.8%
Suncor Energy Inc. (SU)	1.3600	1.2200	1.1600	1.1200	0.8600	0.5900	11.5%	18.2%
TELUS Corporation (T)	1.9950	1.8800	1.7200	1.5600	1.4000	1.2500	6.1%	9.8%
Toronto-Dominion Bank (TD)	2.4700	2.2500	2.0800	1.9200	1.7300	1.5350	9.8%	10.0%
TransCanada Corporation (T)	2.5650	2.3200	2.1250	1.9600	1.8600	1.7800	10.6%	7.6%

1 Cash dividends only. Company has also distributed shares of Brookfield Property Partners LP in 2013, Brookfield Business Partners LP in 2016, and Trisura Group Ltd. in 2017.

2 Company changed dividend payment dates in 2014, creating one dividend that covered a four month period. This represents an additional payment of 0.0333 USD in the 2014 period.

3 Cash dividends only. Company has also distributed shares of PrairieSky Royalty Ltd. in 2016.

4 Dividend paid in USD.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividend Increases

Third Quarter 2017:

Bank of Montreal: 90 cents (88 cents)
Canadian Western Bank: 24 cents (23 cents)
National Bank of Canada: 58 cents (56 cents)
Saputo Inc.: 16 cents (15 cents)
TELUS Corporation: 49.25 cents (48 cents)

Fourth Quarter 2017:

Bank of Nova Scotia: 79 cents (76 cents)
Canadian Imperial Bank of Commerce: 130 cents (127 cents)
Royal Bank of Canada: 91 cents (87 cents)
Sun Life Financial Inc.: 45.5 cents (43.5 cents)

First Quarter 2018:

Brookfield Asset Management Inc.: 15 cents (14 cents)*
Bank of Montreal: 93 cents (90 cents)
Brookfield Property Partners LP: 31.5 cents (29.5 cents)*
Canadian National Railway Company: 45.5 cents (41.25 cents)
Canadian Western Bank: 25 cents (24 cents)
Enbridge Inc.: 67.1 cents (61 cents)
Intact Financial Corporation: 70 cents (64 cents)
Magna International Inc.: 33 cents (27.5 cents)*
Manulife Financial Corporation: 22 cents (20.5 cents)
National Bank of Canada: 60 cents (58 cents)
Suncor Energy Inc.: 36 cents (32 cents)
TELUS Corporation: 50.5 cents (49.25 cents)

Second Quarter 2018:

BCE Inc.: 75.5 cents (71.75 cents)
Bank of Nova Scotia: 82 cents (79 cents)
Canadian Imperial Bank of Commerce: 133 cents (130 cents)
Canadian Natural Resources Ltd.: 33.5 cents (27.5 cents)
Power Financial Corporation: 43.3 cents (41.25 cents)
Royal Bank of Canada: 94 cents (91 cents)
Stantec Inc.: 13.75 cents (12.5 cents)
Sun Life Financial Inc.: 47.5 cents (45.5 cents)
Toronto-Dominion Bank: 67 cents (60 cents)
TransCanada Corporation: 69 cents (62.5 cents)

Third Quarter 2018 (Pending):

Algonquin Power & Utilities Corporation: 12.82 cents
(11.65 cents)*
National Bank of Canada: 62 cents (60 cents)
TELUS Corporation: 52.5 cents (50.5 cents)

* Dividend paid in USD.



BCV Asset Management Inc.

The Dividend Growth Story- United States Equity Model Portfolio June 2018

Dividend Changes in Most Recent Twelve Months:

Increases: 22
Unchanged: 0
Decreases: 0

Portfolio Characteristics (As of June 30th 2018):

Dividend Yield: 2.20%

Dividend Growth Rate:
One Year: +10.5%
Five Years: +11.9%

The BCV Asset Management United States Equity Model Portfolio consisted of twenty-two companies at the end of June 2018. In the twelve months ending June 30th 2018, all twenty-two companies increased their dividend.

The United States Equity Model Portfolio was changed during the second quarter of 2018 by the removal of the position in VISA Inc. and increases to existing positions in Analog Devices Inc. and FedEx Corporation.

Five companies paid an increased dividend in the second quarter of 2018, continuing their trend of year-over-year increases. These companies were Apple Inc., International Business Machines Corporation, Johnson & Johnson, Qualcomm Inc., and UnitedHealth Group Inc. One company has announced a dividend increase that will be paid starting in the third quarter of 2018. This company is FedEx Corporation.

A full outline of the five year dividend history of the companies in the BCV Asset Management United States Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending June 30 th						Growth Rate	
	2018	2017	2016	2015	2014	2013	1 Year	5 Year
Analog Devices Inc. (ADI)	2.6200	2.3400	2.1300	1.9300	1.7771	1.5714	12.0%	10.8%
Apple Inc. (AAPL)	1.8600	1.7400	1.6400	1.5400	1.4200	1.2800	6.9%	7.8%
AT&T Inc. (T)	0.4800	0.3000	0.2000	0.2000	0.0400	0.0400	60.0%	64.4%
Bank of America Corporation (BAC)	2.9800	2.8500	2.5800	2.3450	2.1300	1.9350	4.6%	9.0%
Bank of New York Mellon Corporation (BK)	0.9600	0.7600	0.6800	0.6800	0.6200	0.5400	26.3%	12.2%
Becton Dickinson & Company (BDX)	2.0000	1.8500	1.5500	1.2500	1.0000	0.7750	8.1%	20.9%
CVS Health Corporation (CVS)	2.0000	1.6000	1.0000	0.8000	0.6000	0.5600	25.0%	29.0%
FedEx Corporation (FDX)	3.8400	3.1600	2.5600	2.1200	1.7200	1.3600	21.5%	23.1%
Home Depot Inc. (HD)	2.9000	2.5900	2.3025	2.0025	1.7600	1.6025	12.0%	12.6%
Honeywell International Inc. (HON) ¹	6.0700	5.7000	5.3000	4.6000	3.9500	3.5000	6.5%	11.6%
International Business Machines Corporation (IBM)	1.0200	0.9555	0.8586	0.7801	0.6911	0.7435	6.8%	6.5%
Johnson & Johnson (JNJ)	3.4200	3.2400	3.0500	2.8500	2.6800	2.4900	5.6%	6.6%
Johnson Controls International plc (JCI) ²	2.1800	1.9400	1.7600	1.6000	1.5200	1.2000	12.4%	12.7%
JPMorgan Chase & Company (JPM)	1.8400	1.7200	1.5200	1.2200	1.1200	1.0400	7.0%	12.1%
Medtronic Inc. (MDT)	1.6500	1.5300	1.3900	1.2100	1.0700	0.8900	7.8%	13.1%
Microsoft Corporation (MSFT)	2.3300	2.1600	1.9700	1.7400	1.4700	1.1000	7.9%	16.2%
Qualcomm Inc. (QCOM)	1.1500	0.9500	0.7600	0.6100	0.4950	0.4000	21.1%	23.5%
Starbucks Corporation (SBUX)	1.9800	1.9400	1.9000	1.8600	1.8200	1.7800	2.1%	2.2%
U.S. Bancorp (USB)	3.1500	2.6250	2.1250	1.6250	1.2150	0.9175	20.0%	28.0%
United Technologies Corporation (UTX)	1.1800	1.0950	1.0200	0.9800	0.9200	0.7800	7.8%	8.6%
UnitedHealth Group Inc. (UNH)	2.8000	2.6400	2.5800	2.4600	2.3050	2.1400	6.1%	5.5%
Wells Fargo & Company (WFC)	1.5600	1.5200	1.5050	1.4250	1.2500	0.9900	2.6%	9.5%

1 Cash dividends only. Company has also distributed shares of AdvanSix Inc. in 2016.

2. Cash dividends only. Company has also distributed shares of Adient plc in 2016.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividend Increases

Third Quarter 2017:

Bank of America Corporation: 12 cents (7.5 cents)
Bank of New York Mellon Corporation: 24 cents (19 cents)
FedEx Corporation: 50 cents (40 cents)
Medtronic Inc.: 46 cents (43 cents)
United Technologies Corporation: 70 cents (66 cents)
Wells Fargo & Company: 39 cents (38 cents)

Fourth Quarter 2016:

Bank of America Corporation: 12 cents (7.5 cents)
Bank of New York Mellon Corporation: 24 cents (19 cents)
Medtronic plc: 46 cents (43 cents)
United Technologies Corporation: 70 cents (66 cents)
Wells Fargo & Company: 39 cents (38 cents)

First Quarter 2018:

AT&T Inc.: 50 cents (49 cents)
Analog Devices Inc.: 48 cents (45 cents)
Home Depot Inc.: 103 cents (89 cents)
Johnson Controls International plc: 26 cents (25 cents)
VISA Inc.: 21 cents (19.5 cents)

Second Quarter 2018:

Apple Inc.: 73 cents (63 cents)
International Business Machines Corporation: 157 cents (150 cents)
Johnson & Johnson: 90 cents (84 cents)
Qualcomm Inc.: 62 cents (57 cents)
UnitedHealth Group Inc.: 90 cents (75 cents)

Third Quarter 2018 (Pending):

FedEx Corporation: 65 cents (50 cents)



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