



BCV Asset Management Inc.

The Dividend Growth Story

December 2017



BCV Asset Management Inc.

The Dividend Growth Story- Canadian Equity Model Portfolio December 2017

Dividend Changes in Most Recent Twelve Months:

Increases: 23
Unchanged: 2
Decreases: 0

Portfolio Characteristics (As of December 31st 2017):

Dividend Yield: 3.12%

Dividend Growth Rate:
One Year: +7.6%
Five Years: +9.9%

The BCV Asset Management Canadian Equity Model Portfolio consisted of twenty-five companies at the end of December 2017. In the twelve months ending December 31st 2017, twenty-three companies increased their dividend and two companies maintained their dividend at the same level.

The Canadian Equity Model Portfolio changed during the fourth quarter of 2017 by the addition of a position in Stantec Inc. and the removal of an existing position in Callidus Capital Inc.

Four companies paid an increased dividend in the fourth quarter of 2017, continuing their trend of year-over-year increases. These companies were Bank of Nova Scotia, Canadian Imperial Bank of Commerce, Royal Bank of Canada, and Sun Life Financial Inc. One other company has announced a dividend increase that will be paid starting in the first quarter of 2018. This company was TELUS Corporation.

Rogers Communications Inc. and ShawCor Ltd. have not had a recent dividend increase. Both companies have maintained the level of their dividend as they work to reduce their balance sheet leverage.

A full outline of the five year dividend history of the companies in the BCV Asset Management Canadian Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending December 31 st						Growth Rate	
	2017	2016	2015	2014	2013	2012	1 Year	5 Year
Bank of Montreal (BMO)	3.5600	3.4000	3.2400	3.0800	2.9400	2.8200	4.7%	4.8%
Bank of Nova Scotia (BNS)	3.0500	2.8800	2.7200	2.5600	2.3900	2.1900	5.9%	6.8%
BCE Inc. (BCE)	2.8350	2.6975	2.5675	2.4350	2.3150	2.1700	5.1%	5.5%
Brookfield Asset Management Inc. (BAM.A) ^{1,2,4}	0.7250	0.6771	0.5710	0.4849	0.3905	0.3601	7.1%	15.0%
Brookfield Property Partners LP (BPY.UN) ⁴	1.5218	1.4872	1.3655	1.1060	0.5966	0.0000	2.3%	N/A
Canadian Imperial Bank of Commerce (CM)	5.0800	4.7500	4.3000	3.9400	3.8000	3.6400	6.9%	6.9%
Canadian National Railway Company (CNR)	1.6500	1.5000	1.2500	1.0000	0.8600	0.7500	10.0%	17.1%
Canadian Natural Resources Ltd. (CNQ) ³	1.0750	0.9200	0.9150	0.8750	0.4800	0.4050	16.8%	21.6%
Canadian Western Bank (CWB)	0.9400	0.9200	0.8800	0.8000	0.7200	0.6400	2.2%	8.0%
Enbridge Inc. (ENB)	2.4130	2.1200	1.8600	1.4000	1.2600	1.1300	13.8%	16.4%
Intact Financial Corporation (IFC)	2.5600	2.3200	2.1200	1.9200	1.7600	1.6000	10.3%	9.9%
Magna International Inc. (MG) ⁴	1.4306	1.3082	0.8638	0.8405	0.6682	0.5511	9.4%	21.0%
Manulife Financial Corporation (MFC)	0.8200	0.7400	0.6650	0.5700	0.5200	0.5200	10.8%	9.5%
National Bank of Canada (NA)	2.2800	2.1800	2.0400	1.8800	1.7000	1.5400	4.6%	8.2%
Power Financial Corporation (PWF)	1.6300	1.5500	1.4675	1.4000	1.4000	1.4000	5.2%	3.1%
Rogers Communications Inc. (RCI.B)	1.9200	1.9200	1.8975	1.8075	1.7000	1.5400	0.0%	4.5%
Royal Bank of Canada (RY)	3.4800	3.2400	3.0800	2.8400	2.5300	2.2800	7.4%	8.8%
Saputo Inc. (SAP)	0.6200	0.5700	0.5300	0.4900	0.4400	0.4000	8.8%	9.2%
ShawCor Ltd. (SCL)	0.6000	0.6000	0.6000	0.5750	1.4750	0.3800	0.0%	9.6%
Stantec Inc. (STN)	0.4875	0.4425	0.4075	0.3600	0.3225	0.2250	10.2%	N/A
Sun Life Financial Inc. (SLF)	1.7450	1.6200	1.5100	1.4400	1.4400	1.4400	7.7%	3.9%
Suncor Energy Inc. (SU)	1.2800	1.1600	1.1400	1.0200	0.7300	0.5000	10.3%	20.7%
TELUS Corporation (T)	1.9450	1.8000	1.6400	1.4800	1.3200	1.1900	8.1%	10.3%
Toronto-Dominion Bank (TD)	2.3500	2.1600	2.0000	1.8400	1.6200	1.4450	8.8%	10.2%
TransCanada Corporation (T)	2.4400	2.2150	2.0400	1.9000	1.8200	1.7400	10.2%	7.0%

1 Cash dividends only. Company has also distributed shares of Brookfield Property Partners LP in 2013, Brookfield Business Partners LP in 2016, and Trisura Group Ltd. in 2017.

2 Company changed dividend payment dates in 2014, creating one dividend that covered a four month period. This represents an additional payment of 0.0333 USD in the 2014 period.

3 Cash dividends only. Company has also distributed shares of PrairieSky Royalty Ltd. in 2016.

4 Dividend paid in USD.

The Dividend Growth Story- Canadian Equity Model Portfolio

Summary of Dividend Increases

First Quarter 2017:

Bank of Montreal: 88 cents (86 cents)
Brookfield Asset Management Inc.: 14 cents (13 cents)*
Brookfield Property Partners LP: 29.5 cents (28 cents)*
Canadian Imperial Bank of Commerce: 124 cents (121 cents)
Canadian Natural Resources Ltd.: 25 cents (23 cents)
Canadian National Railway Company: 41.25 cents (37.5 cents)
Intact Financial Corporation: 64 cents (58 cents)
Manulife Financial Corporation: 20.5 cents (18.5 cents)
Magna International Inc.: 27.5 cents (25 cents)*
National Bank of Canada: 56 cents (55 cents)
Suncor Energy Inc.: 32 cents (29 cents)
TELUS Corporation: 48 cents (46 cents)

Second Quarter 2017:

BCE Inc.: 71.75 cents (68.25 cents)
Bank of Nova Scotia: 76 cents (74 cents)
Brookfield Property Partners LP: 30 cents (29.5 cents)*
Canadian Imperial Bank of Commerce: 127 cents (124 cents)
Canadian Natural Resources Ltd.: 27.5 cents (25 cents)
Power Financial Corporation: 41.25 cents (39.25 cents)
Royal Bank of Canada: 87 cents (83 cents)
Sun Life Financial Inc.: 43.5 cents (42 cents)
Toronto-Dominion Bank: 60 cents (55 cents)
TransCanada Corporation: 62.5 cents (56.5 cents)

Third Quarter 2017:

Bank of Montreal: 90 cents (88 cents)
Canadian Western Bank: 24 cents (23 cents)
National Bank of Canada: 58 cents (56 cents)
Saputo Inc.: 16 cents (15 cents)
TELUS Corporation: 49.25 cents (48 cents)

Fourth Quarter 2017:

Bank of Nova Scotia: 79 cents (76 cents)
Canadian Imperial Bank of Commerce: 130 cents (127 cents)
Royal Bank of Canada: 91 cents (87 cents)
Sun Life Financial Inc.: 45.5 cents (43.5 cents)

First Quarter 2018 (Pending):

TELUS Corporation: 50.5 cents (49.25 cents)

* Dividend paid in USD.



BCV Asset Management Inc.

The Dividend Growth Story- United States Equity Model Portfolio December 2017

Dividend Changes in Most Recent Twelve Months:

Increases: 24
Unchanged: 0
Decreases: 0

Portfolio Characteristics (As of December 31st 2017):

Dividend Yield: 2.08%

Dividend Growth Rate:
One Year: +10.2%
Five Years: +11.9%

The BCV Asset Management United States Equity Model Portfolio consisted of twenty-four companies at the end of December 2017. In the twelve months ending December 31st 2017, all twenty-four companies increased their dividend.

The United States Equity Model Portfolio was unchanged during the fourth quarter of 2017.

Five companies paid an increased dividend in the fourth quarter of 2017, continuing their trend of year-over-year increases. These companies were Bank of America Corporation, Bank of New York Mellon Corporation, Medtronic plc, United Technologies Corporation, and Wells Fargo & Company. Seven other companies have announced a dividend increase that will be paid starting in the first quarter of 2018. These companies were Honeywell International Inc., Johnson Controls International plc, JPMorgan Chase & Company, Microsoft Corporation, Starbucks Corporation, U.S. Bancorp, and VISA Inc.

A full outline of the five year dividend history of the companies in the BCV Asset Management United States Equity Model Portfolio is provided on the following pages.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividends Paid

	Twelve Month Period Ending December 31 st						Growth Rate	
	2017	2016	2015	2014	2013	2012	1 Year	5 Year
Analog Devices Inc. (ADI)	1.8000	1.6800	1.6000	1.4800	1.3600	1.2000	7.1%	8.4%
Apple Inc. (AAPL)	2.4600	2.2300	2.0300	1.8457	1.6857	0.7571	10.3%	N/A
AT&T Inc. (T)	1.9600	1.9200	1.8800	1.8400	1.8000	1.7600	2.1%	2.2%
Bank of America Corporation (BAC)	0.3900	0.2500	0.2000	0.1200	0.0400	0.0400	56.0%	57.7%
Bank of New York Mellon Corporation (BK)	0.8600	0.7200	0.6800	0.6600	0.5800	0.5200	19.4%	10.6%
Becton Dickinson & Company (BDX)	2.9400	2.7100	2.4600	2.2350	2.0300	1.8450	8.5%	9.8%
CVS Health Corporation (CVS)	2.0000	1.7000	1.4000	1.1000	0.9000	0.6500	17.6%	25.2%
FedEx Corporation (FDX)	1.8000	1.3000	0.9000	0.7000	0.5800	0.5400	38.5%	27.2%
Home Depot Inc. (HD)	3.5600	2.7600	2.3600	1.8800	1.5600	1.1600	29.0%	25.1%
Honeywell International Inc. (HON) ¹	2.7400	2.4500	2.1475	1.8675	1.6800	1.5275	11.8%	12.4%
International Business Machines Corporation (IBM)	5.9000	5.5000	5.0000	4.2500	3.7000	3.3000	7.3%	12.3%
Johnson & Johnson (JNJ)	3.3200	3.1500	2.9500	2.7600	2.5900	2.4000	5.4%	6.7%
Johnson Controls International plc (JCI) ²	1.0000	0.8848	0.8325	0.7330	0.6597	0.9424	13.0%	1.2%
JPMorgan Chase & Company (JPM)	2.0400	1.8400	1.6800	1.5600	1.3600	1.1500	10.9%	12.1%
Medtronic Inc. (MDT)	1.7800	1.6200	1.3700	1.1700	1.0800	1.0050	9.9%	12.1%
Microsoft Corporation (MSFT)	1.5900	1.4700	1.2900	1.1500	0.9700	0.8300	8.2%	13.9%
PepsiCo Inc. (PEP)	3.1150	2.9100	2.7150	2.4450	2.2100	2.1050	7.0%	8.2%
Qualcomm Inc. (QCOM)	2.2400	2.0700	1.8600	1.6100	1.3000	0.9650	8.2%	18.3%
Starbucks Corporation (SBUX)	1.0500	0.8500	0.6800	0.5500	0.4450	0.3600	23.5%	23.9%
U.S. Bancorp (USB)	1.1400	1.0450	1.0000	0.9500	0.8500	0.7100	9.1%	9.9%
United Technologies Corporation (UTX)	2.7200	2.6200	2.5600	2.3600	2.1950	2.0300	3.8%	6.0%
UnitedHealth Group Inc. (UNH)	2.8750	2.3750	1.8750	1.4050	1.0525	0.8000	21.1%	29.2%
VISA Inc. (V)	0.6900	0.5850	0.5000	0.4200	0.3475	0.2475	17.9%	22.8%
Wells Fargo & Company (WFC)	1.5400	1.5150	1.4750	1.3500	1.1500	0.8800	1.7%	11.8%

1 Cash dividends only. Company has also distributed shares of AdvanSix Inc. in 2016.

2. Cash dividends only. Company has also distributed shares of Adient plc in 2016.

The Dividend Growth Story- United States Equity Model Portfolio

Summary of Dividend Increases

First Quarter 2017:

Analog Devices Inc.: 45 cents (42 cents)
AT&T Inc.: 49 cents (48 cents)
CVS Health Corporation: 50 cents (42.5 cents)
Home Depot Inc.: 89 cents (69 cents)

Second Quarter 2017:

Apple Inc.: 63 cents (57 cents)
International Business Machines Corporation: 150 cents (140 cents)
Johnson & Johnson: 84 cents (80 cents)
JPMorgan Chase & Company: 50 cents (48 cents)
PepsiCo Inc.: 80.5 cents (75.25 cents)
Qualcomm Inc.: 57 cents (53 cents)
UnitedHealth Group Inc.: 75 cents (62.5 cents)

Third Quarter 2017:

Bank of America Corporation: 12 cents (7.5 cents)
Bank of New York Mellon Corporation: 24 cents (19 cents)
FedEx Corporation: 50 cents (40 cents)
Medtronic Inc.: 46 cents (43 cents)
United Technologies Corporation: 70 cents (66 cents)
Wells Fargo & Company: 39 cents (38 cents)

Fourth Quarter 2017:

Becton Dickinson & Company: 75 cents (73 cents)
Honeywell International Inc.: 74.5 cents (66.5 cents)
JPMorgan Chase & Company: 56 cents (50 cents)
Microsoft Corporation: 42 cents (39 cents)
Starbucks Corporation: 30 cents (25 cents)
U.S. Bancorp: 30 cents (28 cents)
VISA Inc.: 19.5 cents (16.5 cents)

First Quarter 2018 (Pending):

Johnson Controls International plc: 26 cents (25 cents)



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